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(A) (B) (9)	() (8) (9)	() (8) (9)	() (8) (9)		() (8) (9)	() (8) (9)	() (8) (9)	() (8) (9)	() (8) (9)	() (8) (9)	() (8) (9)	Sign. of Candidate
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Introduction to Hotel Management SSC–II SECTION – A (Marks 06) Time allowed: 10 Minutes												
Section – A is compulsory. All parts of this section are to be answered on this page and handed over to the Centre Superintendent. Deleting/overwriting is not allowed. Do not use lead pencil.												
Q.1 Fill the relevant bubble for each part. All parts carry one mark.												
_	1) What is the primary responsibility of the housekeeping department in a hotel?											

3)	what is the fole of a sommener in a restaurant?						
	(a) Food preparation (b) Wine selection and service (c) Greeting guests (d) Table setting						
6)	What is a complimentary upgrade in the context of hotel accommodal						
	(a) An extra charge for a room upgrade(b) A room upgrade is provided at no extra cost to the guest(c) An upgrade for which the guest must pay(d) A downgrade of the room	0000					



Federal Board SSC-II Examination Introduction to Hotel Management Model Question Paper

Time allowed: 2.00 hours Total Marks: 24

Note: Answer any seven parts from Section 'B' and attempt any two questions from Section 'C' on the separately provided answer book. Write your answers neatly and legibly.

SECTION – B (Marks 14)

Q.2 Attempt any SEVEN parts from the following. All parts carry equal marks. Be brief and to the point. (7 \times 2 = 14)

- i. What is the first impression a hotel guest often gets upon arrival, and why is it important?
- ii. Describe the key responsibilities of the front desk staff when checking in a guest.
- iii. In a hotel, what does "housekeeping" refer to, and why is it essential for guest satisfaction?
- iv. What qualities or skills are essential for a successful entrepreneur in the hospitality industry?
- v. Name three support services commonly found in a hotel, and briefly explain their roles.
- vi. Explain the concept of "room service" in the context of accommodation operations.
- vii. What is meant by "à la carte" dining, and how does it differ from a buffet-style meal?
- viii. How does a hotel's menu planning impact the overall dining experience of guests?
- ix. What is the role of a sommelier, and why is expertise valuable in a restaurant?
- x. Describe the significance of teamwork in the food and beverage service industry.

SECTION – C (Marks 10)

Note: Attempt any **TWO** questions. All questions carry equal marks.

 $(2 \times 5 = 10)$

- **Q.3** Describe the main functions of a hotel's support services department. How do these functions contribute to the efficient operation of the hotel?
- **Q.4** What are the fundamental principles of entrepreneurship, and how do they apply to the hospitality sector? Provide examples of successful entrepreneurial ventures in hospitality.
- Q.5 In the context of food and beverage services, explain the importance of menu planning. What factors should be considered when designing a menu to meet customer preferences and dietary requirements?